

# **FEES POLICY**

Audience: Student

**Requirement**: Essential

**Policy Owner**: Deputy Principal Curriculum & Quality

**Review Delegation**: Finance & Resources Committee

**Review Cycle**: Every 2 years

**Last Review**: August 2023

**Due for Review**: July 2025

# SOUTH HAMPSHIRE COLLEGE GROUP FEES POLICY

# 1.0 Statement of Principles

The purpose of this policy is to provide a framework within which the South Hampshire College Group fee setting and refund processes are devised and operated. The policy also sets a framework for ensuring that comprehensive information and guidance regarding fees is available and accessible to prospective learners, staff and governors.

# 2.0 Scope

This policy is intended to provide information to all prospective learners of the South Hampshire College Group, its staff and governors.

# 3.0 The College's Fee Setting Processes

In setting fee rates for courses, the South Hampshire College Group considers a broad range of factors, not limited to but including, ESFA guidance, financial viability, demand, the curriculum plan and competitor pricing.

With the former in mind the South Hampshire College Group reserves the right to use a mixed approach in deciding fees and will consider factors of acceptable cost recovery, market forces and government policy. The South Hampshire College Group reserves the right once fees are agreed to be flexible in discounting to be able to tactically respond to demand and market opportunities.

The South Hampshire College Group reserves the right to cancel any course or change the fee rate where the costs of delivery may result in monetary loss and/or cancel any course where there is a lack of interest to make it financially viable.

The South Hampshire College Group reserves the right to increase fees in year due to rising resource costs. There will be an annual review of fees, with the new fees usually published on the Colleges respective websites.

# 3.1. Full Cost / Commercial

The South Hampshire College Group runs some courses which are not subsidised by Government funding. When setting fees for full-cost provision, it will be with a view of generating a contribution of 60%. There

may be occasional exceptions where it is deemed desirable to operate courses as loss-leaders (business development, progression, political reasons).

Once prices are set, courses will only run if demand is sufficient to generate the level of contribution.

# 3.2. Additional Fees and Charges

The South Hampshire College College will be clear in its fee guidance to learners of all costs necessary to complete their chosen learning aims i.e. charges to cover materials/ uniforms & kits / trips / Disclosure and Barring Services (DBS) / library fines / printing & copying / replacement ID cards, examination fees where the learner fails to attend the exam without an appropriate reason. These charges will be applied in line with all EFSA funding rules.

#### 3.3. Fees Waived

The South Hampshire College Group will apply fee remission as outlined in the latest version of the ESFA Funding Rules. Any categories of fees waived by the South Hampshire College Group that are over and above funding body fee remission guidelines will be reviewed annually, and proposed changes will require the approval of ELT.

#### 4.0 Guidance on Fees

Details of all course fees will be published on the College Website The part time course prospectus will advertise the range of courses, their fees, and the different types of financial support available. The South Hampshire College Group will ensure that all interested parties have access to clear information about fees. The Fees Policy Group will incorporate relevant information into the latest fees.

#### 4.1. 16-19 Provision

The South Hampshire College Group will follow the ESFA funding guidelines available on the Gov.uk website. https://www.gov.uk/guidance/16-to-19-education-funding-guidance

Where the ESFA fund courses the College will not charge students for tuition, registration or examination fees except where

- the student is re-sitting an examination which they have previously taken and failed within the South Hampshire College Group
- they wish to re-sit all or part of a qualification in order to improve their grade (including GCSE English or mathematics where a Grade 4 is already achieved).

- the learner fails, without good reason (it is for the South Hampshire College Group to determine
  what constitutes a good reason), to sit the examination, or to submit outstanding work for
  accreditation, for which the South Hampshire College Group has paid
- their attendance and progress are below a reasonable level. Staff must consider any specific medical reasons for a student's absence before levying a fee payment on the grounds of nonattendance

A student contribution towards the personal costs of studying specific programmes is charged as an initial one-off fee at the commencement of a course. Fees are listed on the College website and are paid in advance.

#### 4.2. Adult Learners – Further Education

Funding is available for adult learners (those aged 19 and above) in the following three categories

- English and maths, up to and including level 2, for individuals aged 19 and over, who have not
  previously attained a GCSE grade A\* C or grade 4, or higher, and/or
- first full qualification at level 2 for individuals aged 19 to 23, on all qualifications covered by legal entitlement, and/or
- first full qualification at level 3 for individuals aged 19 to 23 on all qualifications covered by legal entitlement
- essential digital skills qualifications, up to and including level 1, for individuals aged 19 and over,
   who have digital skills assessed at below level 1

Details of fees and funding eligibility for each course is shown on the relevant course page on the College website.

Unfunded adult learners studying a second level 3 programme /certain other courses or Higher Education Courses are ineligible for funding from the ESFA and are liable for the full costs of their programme.

In many cases, students will be eligible for a loan from the Student Loans Company to pay for their course. This will be repayable through the PAYE system once the student begins to earn over the published annual threshold. Where a loan is taken for an Access to HE course and the student subsequently completes a Higher Education course the FE loan will be written off. The costs of these programmes will be in line with published loan amounts.

For eligibility and funding criteria please see

- 19-23 year olds
- Aged 24+
- For all learners, materials fees reflecting actual costs may also be charged
- For all learners, mandatory equipment charges may be charge
- For definitions used in the adult education budget (AEB) follow this link

# 4.3. Adult Learners – Higher Education

Fees will be set in line with the full cost policy in section 3.0

#### 4.4. International Fees

Fees will be set in line with the full cost policy in section 3.1

# 4.5. School Age Learners

Where 14-16 learners study at the College under a programme agreed with local schools / other partners, fees will be set in accordance with 3.1 of the Fees Policy

#### 4.6. Apprentices

Employers are responsible for paying fees for apprentice training; this is either through a direct contract with South Hampshire College Group or through the Apprenticeship Levy. Fees are calculated in consultation with employers and are based on the funding bands published by the ESFA.

Employers will fall into one of 3 categories

- Levy payer: With a levy account this will be on a monthly basis from their Digital Apprenticeship
  Service (DAS). Levy payers pay 100% of the apprenticeship fees via their levy. If such an employer
  exhausts their levy funds, then they will have to co-invest at 5% for all future apprenticeship starts.
- 2. SME non-levy payers: SME non-levy employers are required to pay 5% co-investment (subject to legislative change) of the agreed apprenticeship training fees for all apprentices, regardless of age.
  There must be evidence to support the payment of the 5% fee in order for South Hampshire College

Group to draw down the balance of the fee.

3. Micro businesses: businesses with fewer than 50 staff. Micro businesses will have training for 16-18 year olds and 19-24 year old care leavers fully funded and, therefore, they will not pay a training fee for these apprentices

# 4.7. Staff Development Course Fees

College delivered courses are offered to staff as a condition of their employment or for non-work related personal development. Where considered staff development these are offered without charge otherwise staff may be required to contribute towards the cost.

#### 5.0 Payment of Fees

Where fees are payable, they must be paid for in full at enrolment, or, students may be able to sign up for an Instalment Plan to enable them to spread the cost.

If paying by Advanced Learner Loan, HE loan or employer funded methods, sufficient evidence of funding must be provided at enrolment e.g. a letter from your employer or from the student loan company.

#### 5.1. Payment methods

Students can pay for fees by any of the following methods:

- Online Payment Service
- Cash
- Cheque (payable to South Hampshire College Group).
- Credit or debit card.
- Instalments

An instalment plan can be arranged to spread the cost of courses that exceed 12 weeks, where the fees exceed £500. Exceptions may apply to some short courses. The instalment plan will be set up for a maximum of 8 payments with the last instalment being made two months before the end of the course. Should the agreement not be followed, the College reserves the right to refuse future instalment plans.

- Employer Funded. Learners whose employer has agreed to pay their fees are required, at
  enrolment, to produce an Employer's Authorisation Form or letter from their employer to
  confirm their commitment to pay the fees. The College will issue an invoice to the employer
  which must be paid on receipt.
- Advanced Learner Loan (students aged 19+ on a course that is eligible) when the learner's loan
  amount does not cover the entirety of the course, learners will be made aware of this and
  payments will be required.

# • **HE Student Loan** (HE Courses only)

Students funding their course with a Student Loan need to have an approved application in place by the end of the first half term. If at any point, but no later than the first half term, the Student Loan has not been confirmed, the student will be required to either pay in full or set up an instalment plan. Any payments received would be refunded once the loan has been confirmed.

Where fees are payable, any student who has not paid or brought in sufficient evidence at enrolment will not be guaranteed a place on the course. All other associated fees must be paid in full at enrolment. All instalments must be paid even if the learner withdraws from the course before it ends.

Students retain ultimate responsibility for the payment of their fees, even where they have a student loan or sponsorship agreement in place. If another organisation has agreed to pay the student's fee but then does not do so, the student will become liable to pay the fee instead. This applies if the student tells the College that they have applied for an Advanced Learner Loan but does not complete the application, or if the loan application is subsequently refused.

# 5.2. Payment of overdue fees

For the purposes of fee collection, fees are defined as tuition fees, exam fees, validation fees, professional body registration fees, trips and student contributions to materials.

Any student who is unable to pay within the original agreed terms will be withdrawn from their course unless further payment terms have been agreed via ELT or SLT.

Non-payment of fees by the settlement due date by either a student or their employer, may affect a student's continuation of a course, entry for an examination or access to resources.

Any student with outstanding debt at the end of the year:

- Will not be permitted to progress to the next year of study or enrol on another course at the South Hampshire College Group;
- Will not receive references;
- Will have their outstanding debt passed to a debt collection agency for recovery. The debt
  collection agency will also apply charges. As a result, their credit rating and ability to obtain
  finance in the future may be affected.

# 5.3. Financial Support

For students on low incomes undertaking government subsidised courses, the South Hampshire College Group is often able to offer financial support for payment towards costs associated with your course. Students requiring information about financial support should in the first instance refer to the college website.

# 5.4. Fee Refunds (FE)

- The South Hampshire College Group will refund all fees that have been paid, in full, where a course has been cancelled by the College.
- The College will provide a minimum of 15 working days' notice for cancellation of courses over
   22 weeks in duration except in Adult Community courses and a selection of short ticket to
   trade courses across the group.
- The College will provide a minimum of 5 working days' notice of cancellation for courses up to
   22 weeks in duration except in Adult Community courses and a selection of short ticket to
   trade courses across the group.
- The student is entitled to a full refund up to 14 days after the online application date and prior to the course start date, which is known as the cooling off period.

Where a student withdraws from a course an application for refund of fees will only be considered in the following circumstances:

- a) An application to withdraw is made in writing within the first 6 weeks of the course.
- b) Withdrawal is due to the exceptional personal circumstances of the learner that prevents continued

participation in the course.

- Students attending a course which is under 12 weeks duration, who withdraw once the course has started will not be entitled to a refund.
- Students attending a course which is over 12 weeks duration, who withdraw once the course
  has started a proportion of the fees will be retained by the college for the period that the
  learner attended college.
- Any refunds processed will be subject to a £15 or 10% administration fee (up to a maximum £50)
- In the case of cancellations made by an employer or sponsor in advance of 48 hours of the start of the course, the College will offer credit towards other offerings of the course or an alternative to be redeemed within 12 months. Cancellation within 48 hours of the start of the course, or after the commencement of the course, will not be offered credit
- If a student is excluded from college for misconduct no refund will be granted.

# 5.5. Fee Refunds (HE)

- Students attending an HE course lasting an academic year or more, who withdraw will be charged as detailed below, in line with Student Finance England rules. These rules apply regardless of the method used to pay for the course. Application of a withdrawal fee commences from the first week of teaching.
- Students leaving within 14 days of their course start date will not receive a refund of any
  deposits, registration fees or regulatory prepayments paid prior to registration unless
  exceptional circumstances apply but the College will refund any other tuition fees that the
  student has paid
- Students withdrawing before the end of the first term will be liable for 25% of the annual tuition fee. This is dependent upon written notification of withdrawal being received by the College prior to the commencement of the second term
- Students withdrawing during the second term will be liable for 50% of the annual tuition fee.
   This is dependent upon written notification of withdrawal being received by the College prior to the commencement of the third term

• Students withdrawing during the third term will be liable for the full year's fee.

Where a learner is withdrawing as a result of personal circumstances, or where the learner can demonstrate the College has failed to deliver what could reasonably be expected, then an application for a refund should be made in writing to the Chief Operating Officer. The College may require provision of evidence to justify any request for refund on compassionate or medical grounds.

- If a student is excluded from College for misconduct no refund will be granted.
- Refunds will not be made for personalised kit or materials which are being retained by the student or any registration fees which have been paid to another party by the college on behalf of the learner
- Any refunds processed will be subject to a £15 or 10% administration fee (up to a maximum £50)

# The Following Section Refers To Higher Education Courses Only

# 6.0 Compensation (HE courses only)

In the event that it is not possible to preserve continuation of study necessitating a transfer to an alternative, the arrangements outlined in **Section 7** will apply.

Where it is necessary as a result of action by the college (such as course closure) for students to transfer to an alternative provider or there is a change in the location of the course (which was not notified to the student prior to the commencement of the academic year) the college will consider appropriate compensation for additional travel or other costs directly attributable to the non-preservation of continuation of study.

The college's priority will always be to ensure that students receive the education experience outlined in college course information (whether on-line or in hard copy format) and their learning agreement. Where as a result of an investigation through the Complaints Policy it is concluded that this has not been the case, appropriate financial or other compensation may be offered.

Compensation will be awarded if clear, recognisable and material loss is suffered and evidenced by the student. This normally falls into two categories:

1. Compensating a student for wasted out-of-pocket expenses they have incurred, which were paid to

someone other than the College (such as travel costs)

2. An amount to recompense for material disadvantage to the student arising from a failure by the College to discharge its duties appropriately.

Compensation may take the form of a financial payment, a discount, or some other form of benefit. It is possible that in the case of a complaint about an element of a programme of study or learning experience this could be settled without the need for a refund or financial compensation. In these cases, this might include an apology, a goodwill gesture or in the case of the complaint relating to the quality of a programme of study this could include repeating for free a part of the course that did not meet the expected standard

In accordance with the OIA guidance on considering whether it is appropriate to recommend compensation payments to higher education students for distress and inconvenience and the following guidelines will apply in in such cases:

Indicative Compensation Bands Distress and Inconvenience Awards for Higher Education Students are as follows:

#### Moderate:

- An act or omission of the college which has caused some distress and inconvenience in the short term (e.g. less than 6 months)
- Moderate delays (i.e. less than 6 months) or other procedural irregularities on the part of the college where there is evidence to suggest the student suffered material disadvantage

#### **Substantial:**

- An act or omission of the college which has caused some distress and inconvenience in the long term (e.g. more than 6 months)
- Substantial mishandling of the complaint by the college which has resulted in or caused unreasonable or avoidable substantial delay (e.g. over 6 months) where there is evidence to suggest the student suffered material disadvantage.

#### Severe:

 Clear supporting evidence to suggest that as a result of the college's acts or omissions the student has suffered from ill health

- Major maladministration, procedural flaws, delays or other breaches of natural justice in the college's internal process resulting in material disadvantage to the student
- Where there has been a clear material disadvantage to a student as a result of the college's acts
  or omissions, but a practical remedy is inappropriate or impossible

Any payments over £3,000 will only be considered in exceptional circumstances by the College's Finance Committee.

#### 7.0 Transfers

The following rules apply to transfers where a student:

- Transfers from a course the college has closed to an alternative higher fee course at South
   Hampshire College Group the difference will be paid by the college
- Transfers to a course at South Hampshire College Group with a similar tuition fee, no charge will be made
- Decides to transfer from one course at South Hampshire College Group course to another course at South Hampshire College Group with a higher tuition fee the student will pay the difference between the course tuition fees
- Decides to transfer from one course at South Hampshire College Group course to another
  course at South Hampshire College Group with a lower tuition fee the student will receive a
  refund of the difference between the course tuition fees

# 8.0 QAA Quality Code – in reference to HE courses only

This policy is designed to meet the following expectations of the QAA Quality Code for Higher Education programmes:

- Policies and procedures for application, selection and admission to higher education courses are transparent and accessible.
- Higher education providers use fair, reliable and appropriate assessment methods that enable them to select students with the potential to complete the course successfully.
- Higher education providers reduce or remove unnecessary barriers for prospective students.
- Information provided to prospective students for recruitment and widening access purposes

supports students in making informed decisions.

- All staff, representatives and partners engaged in the delivery of admissions, recruitment and widening access are appropriately trained and resourced.
- Providers continually develop widening access strategies and policies in line with local and national guidance